Ex officio members: Walter A. Frey III, Charles W. Gilchrist, Harold Manekin, Richard Mappin, Ronald N. Young.

Telephone: 269-3176

2525 Riva Road Annapolis 21401

The Economic and Community Development Advisory Commission provides general advisory assistance to the Secretary on all matters relating to the functions of the Department of Economic and Community Development. Members are appointed by the Secretary with the approval of the Governor. The Commission has broad geographic representation from all parts of Maryland and from various elements of the private sector. The full Commission meets four times a year at the call of the Secretary (Code 1957, Art. 41, sec. 257H).

## MARYLAND ENERGY FINANCING ADMINISTRATION

Luther B. Miller, Director

2525 Riva Road

Annapolis 21401 Telephone: 269-2711

Created in 1981, the Maryland Energy Financing Administration administers a program of financial assistance for energy conservation and solar energy projects (Chapter 497, Acts of 1981).

## DIVISION OF ECONOMIC DEVELOPMENT

Gerald L. McDonald, Assistant Secretary for Economic Development

Telephone: 269-3944

1748 Forest Drive Annapolis 21401

The Division of Economic Development has its genesis in the former Department of Economic Development (Chapter 185, Acts of 1959). In 1970, the Department of Economic and Community Development was created to reflect a broadened mandate by the Maryland General Assembly (Chapter 527, Acts of 1970). In this restructuring, the former Department became the Division of Economic Development.

The Assistant Secretary for Economic Development directs six programs in this Division: the Office of Business and Industrial Development, Office of Business Liaison, Office of Industrial Training, Office of Tourist Development, Office of Seafood Marketing, Maryland Industrial Development Financing Authority, and Maryland Small Business Development Financing Authority. The goal of the Division is to create jobs, in-

crease income and generate new tax revenues. The Division acts to facilitate the expansion of resident business and industry, and the development of new business and industry.

The Division publishes reference and promotional materials and conducts advertising in national, regional, and trade publications, which detail Maryland's business and industrial advantages and opportunities, tourist attractions, and seafood delicacies.

The Division's programs are briefly described below:

## OFFICE OF BUSINESS AND INDUSTRIAL DEVELOPMENT

Michael S. Lofton, Program Director

1748 Forest Drive Annapolis 21401

Telephone: 269-3514

The Office of Business and Industrial Development (BID) creates and implements an aggressive marketing program to solicit new economic activity for the State. This program provides advice and assistance to business and industry on plant location and expansion, with particular expertise on such matters as sites, buildings, labor, industrial training, taxes, and financing. It also administers the Maryland Industrial Land Act (MILA), which helps the local political subdivisions of the State acquire and develop industrial land and develop shell buildings and parks. BID operates international satellite offices in Brussels, Belgium and Tokyo, Japan in order to encourage capital investment in Maryland by foreign corporations.

## OFFICE OF BUSINESS LIAISON

H. Gordon Byrd, Jr., Program Director

1748 Forest Drive

Annapolis 21401

Telephone: 269-2621 269-2624

Established in 1972, the Office of Business Liaison (OBL) is designed to enhance the growth and expansion of resident business and industry. It is Maryland's "ombudsman" to business in need of government services and expertise. The Office works in close conjunction with each of the State's twenty-four jurisdictions. Its main function is to reduce government red tape and time-consuming delays.

The Office of Business Liaison provides personal assistance related to financing from private and government sources, sites and buildings, State rules and regulations affecting business, export-